



AT CELEBRATION POINTE

Florida's most dynamic, new, mixed-use development located on nearly one mile of frontage along 1-75 in Gainesville, Florida. Gainesville is one of the fastest growing cities in the nation (nerdwallet.com) and home to the University of Florida.

- Size 1,000,000 SF of retail, restaurant, office, hospitality and residential space.
- Total Acreage 125 developable acres.
- Tenant Mix
 - 200,000 SF of outlets
 - **82,000 SF** Bass Pro Shops
 - 10-screen state-of-the-art luxury Regal Cinemas theatre
 - 140 room Hotel Indigo and meeting space
 - 65,000 SF Info Tech, Inc. world headquarters
- 1,000+ residential offerings including apartments, city homes and single-family residences.
- New bridge across I-75 connects vehicle, foot and bike traffic from Archer Braid Trail.
- Development is the first in North Central Florida with Gigablast Internet service.



Info Tech.





OPENING EARLY 2018 OP





- Gainesville is growing at rates as high as 2x the national average, with the greatest growth happening in affluent neighborhoods with the highest retail spending.
- Stable sources of employment UF Health make Gainesville less susceptible to economic downturns.
- Gainesville has notably high numbers of households that make over \$150,000 a year.
- 39% of Gainesville MSA shoppers spend around \$900, and 22% spend \$1,049 or more per person per year on apparel.
- Gainesville has a super-regional trade area population over 1.6 million.
- **UF Health has a combined payroll of \$1.8 billion a year.** For perspective, Disney World's 2013 payroll was \$1.8 billion.
- Gainesville's Innovation Hub is driving growth in professional and business sectors that will create nearly 6,000 new jobs in the next 5 years.
- Gainesville is growing as a tourist destination, as evidenced by 5.6% growth in the leisure and hospitality industry.
- Roughly 25% of Florida's 100 million tourists drive through Gainesville.
- Gainesville has a daytime census of more than 100,000.







| 3

A CITY WITH A **BOOMING**POPULATION + ECONOMY





A **POWERHOUSE** OF CONSUMER SPENDING

A CRITICAL RETAIL HUB FOR THE REGION



DEMOGRAPHICS

PROFESSIONALS

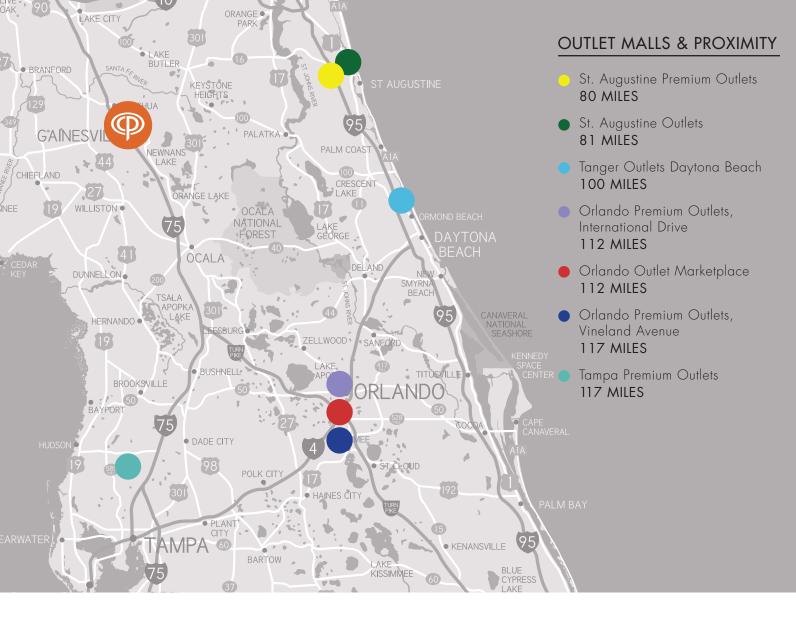
- 24.5% of the population is **35-54 years old.**
- 24.9% of the population is 55+ years old.
- 30% of the population has a household income of \$50,000-\$90,000.
- 15% has an income **over \$100,000**.

MILLENNIALS

- Millennials are the top group for apparel spending and outlet shopping nationally.
- Millennials have **\$600 billion purchasing power** in the U.S., accounting for nearly 1/3 of U.S. retail sales.
- Gainesville has 48% more Millennials—including both students and young professionals—than the U.S. average.
- Millennials have higher discretionary spending for apparel.
- Millennials identify location as a top factor that would increase their outlet shopping.

STUDENTS

- Gainesville is home to the University of Florida's (UF) 50,000 students and Santa Fe College's 24,000 students.
- Students from both schools will spend at least \$63 million in Gainesville on apparel this school year.
- **UF students alone spend \$790 million annually** in Gainesville and have a clothing expenditure of \$42 million per year.
- UF provides an \$8 billion annual impact on the Florida economy, with \$290 million on Gainesville alone.
- UF visitors spend \$233 million annually in Gainesville.
- UF brings in 5 million annual visitors.



FILLING A GAP IN THE FLORIDA OUTLET MARKET

- Gainesville serves 1.7M commuters and shoppers from 11 surrounding counties.
- North Central Florida experiences "retail leakage" where shoppers must travel significantly outside their neighborhoods to reach favorite retailers.
- Gainesville offers a substantial opportunity for retailers to fulfill a local need.
- Retail leakage is heavily concentrated in Gainesville's affluent, growing area west of I-75, located within easy reach of Celebration Pointe.
- Celebration Pointe satisfies all retail leakage within Gainesville's 60-mile radius, drawing traffic from shoppers who would otherwise visit outlets and Bass Pro Shops in Orlando, Jacksonville and Tampa.
- Celebration Pointe is located in an area of Gainesville that:
 - is critically underserved by outlet retail
 - has the highest population growth
 - has the highest household spending and income in Gainesville
 - sees 114,000 cars a day

STRONG START FOR BASS PRO SHOPS

- **Record setting** opening weekend with over 23,000 vehicles and 50,000 people in first four days.
- North Central Florida's first Bass Pro Shops Sportsman's Center.
- High visibility along I-75.
- New bridge constructed over I-75 offers easy access.
- 82,000 SF of outdoor recreation gear.



NOW OPEN





RETAIL. RESTAURANT. OFFICE. LODGING. RESIDENTIAL.

FOR LEASING OPPORTUNITIES VISIT US AT celebrationpointe.com

